# PILOT STUDY: SOCIAL PATHWAYS TO INCREASE FEMALE EMPLOYMENT

#### Abstract

This pilot study will explore the feasibility of increasing female labor force participation using social and behavioral pathways and by leveraging social media. The pilot is informed by a large body of wellregarded economic research on how the interactions of intrinsic preferences, social motivations, and material incentives affect behavior. We will first design and implement lab-in-the-field experiments to test the relative importance of these three factors to ensure policies target the most effective levers of change. Based on the initial evidence, we plan to design a full research project with the ultimate goal of increasing female labor force participation using these mechanisms in collaboration with Glowork by shifting norms about FLP among men.

### **Expected Impact**

Identify cost-effective social pathways to increase female labor force participation to guide policy and program development.

## PRINCIPAL INVESTIGATORS

- University of Zurich
  David Yanagizawa-Drott
- University of Chicago Leo Bursztyn
- Imam University Sarah Omar al-Humoud

## PROGRAMS & POLICIES EXAMINED

Female Employment

#### POLICY PARTNERS

- > MLSD
- Glowork





